

PATINA c/o

06 January 2020

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Dear Tool Dealer,

The 2020 PATINA Dealer Sale and Auction will be held on Saturday, March 14, 2020, at the Damascus Volunteer Fire Department Activity Center, 10211 Lewis Drive, Damascus Maryland 20872. This is the same location we've used in previous years. Please note we are opening the Early Birds and for general public one hour earlier this year - so your customers have more time to shop with you! Here is a quick look at the schedule (time per 2400 hour clock):

PATINA Sale & Auction Schedule

Friday, 13 March 2020

0900 hrs - PATINA Committee arranges tables in Firehall
1200 - 1900 open for dealers to set up; Early Birds may enter.

Saturday, 14 March 2020

0600 - open for dealers to enter and set up; commence food service
0700 - Early Birds enter to shop (last year was 0800)
0800 - doors open for general public (last year was 0900)
1400 - 1700 - Auction

PATINA Committee requests of dealers:

- Please move your vehicle from the loading area ASAP.
- For dealers who do not check in on Friday, please arrive before 0700 hrs on Saturday to avoid delays checking in.
- Only two dealers may share a single table.
- Please use a table covering.

Answers to common questions:

- By popular request, we are offering a new discount plan for table rent! Prices are: \$50 for one or \$45 each if you want two, \$40 each for three or more, and reservations mailed by March 02, 2020, deduct \$5 from total bill. (The discount for early mailing is to help us get a clear idea of how many tables we need to rent to have available.)
 - Dealer tables are 8ft x 30in (approximate size)
 - Table assignment tracks closely with the previous year, unless you want a new spot. If so, please advise.
 - Dealers may remain open during the Auction.
 - Food service will be available until mid-afternoon.

Tailgating: Spaces will be free, on a first come, first served basis. (Note: we may charge for tailgating spaces in 2021, so stay tuned.)

The Fire Hall will be open for dealer set up on Friday from noon until 1900 hrs. You may stop by and set up your tools at your table. Tailgaters may set up on Friday in the lot across the street.

We will permit Early Birds to enter the Fire Hall on Friday, starting at 1200 hrs. The price will be \$20 on Friday, and the badge will NOT permit admittance on Saturday.

Lodging: A local hotel is the Holiday Inn, 2 Montgomery Village Avenue in Gaithersburg, MD 20879 at (301) 948-8900; you can compare their rate with other nearby hotels (we no longer try to negotiate lodging rates.)

Notice: On the advice of our lawyer, we are inviting dealers to attend and set up for this dealer event in the capacity of "invitees"; in Maryland this term has specific legal implications about your obligation to safeguard your wares. PATINA can NOT accept liability for damage or theft of your wares. This should have little to no impact on you since you are already aware that your wares are valuable, and you already safeguard them.

See you there!

Dave Murphy (both of us)